

## Who is Oritain Global?

- A privately owned company with offices in New Zealand, UK and Australia
- We use chemistry and statistics to prove the origin of food/fibre/pharma, to identify fraud and secure our customers supply chains





### The issue

## Food Fraud: What You're Eating Often Isn't What the Menu or Label Says



# Seafood Fraud: The Turning Tides of an Industry Epidemic

# Food fraud: 10 counterfeit products we commonly consume

Coffee, olive oil and fish are just some of the foods regularly passed off as something they're not.

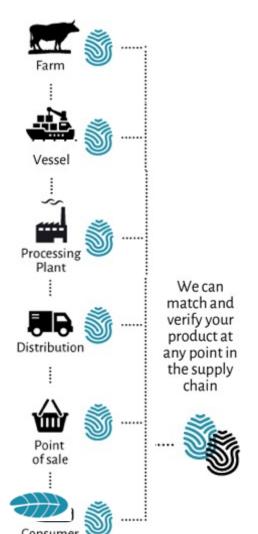
The Fish on Your Dish May Not Be the Salmon You Sought

Report says 20% of seafood is mislabeled

Oceana says what you think you're buying may be another fish entirely

Launch of UK "Food Crime Confidential" Whistleblower Facility Is Reminder to Food Businesses to Ensure Integrity of Supply Chains

## Illuminating the Supply Chain





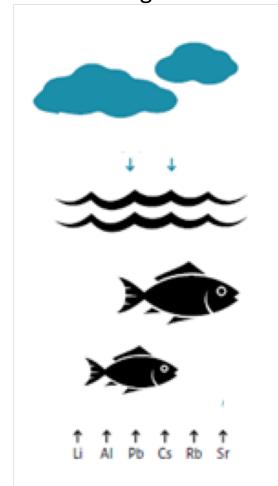
Oritain tracks origin using intrinsic properties of the product (what's inside). The origin fingerprint of a product cannot be replicated. Oritain can test a product at any point in the supply chain to ensure transparency.

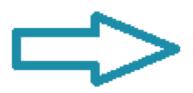
Traditional traceability systems measure the journey of a product, from origin to consumption via packaging or labels. The accuracy of information is only as good as what's claimed on the label or packaging. Once it is removed or counterfeited traceability is lost.

## Origin Fingerprinting

The makeup of a product varies between different origins

Oritain identifies the differences to establish "origin fingerprints"







http://oritain.com/how-it-works/
https://www.youtube.com/watch?v=32L2E08K3NY

## Let's take a step back: why "fingerprinting"?

A fingerprint is a collection of characteristics that can be put together to form a unique pattern

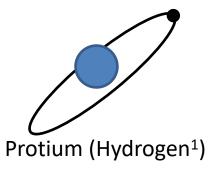
More points of difference

larger number of possible patterns.



### What markers do we use to create a fingerprint?

Measurement of Chemical Markers – Trace Elements (TE's) and Isotopes ratios



#### **Trace Element**

(in analytical chemistry) is one whose average concentration of less than 100 ppm

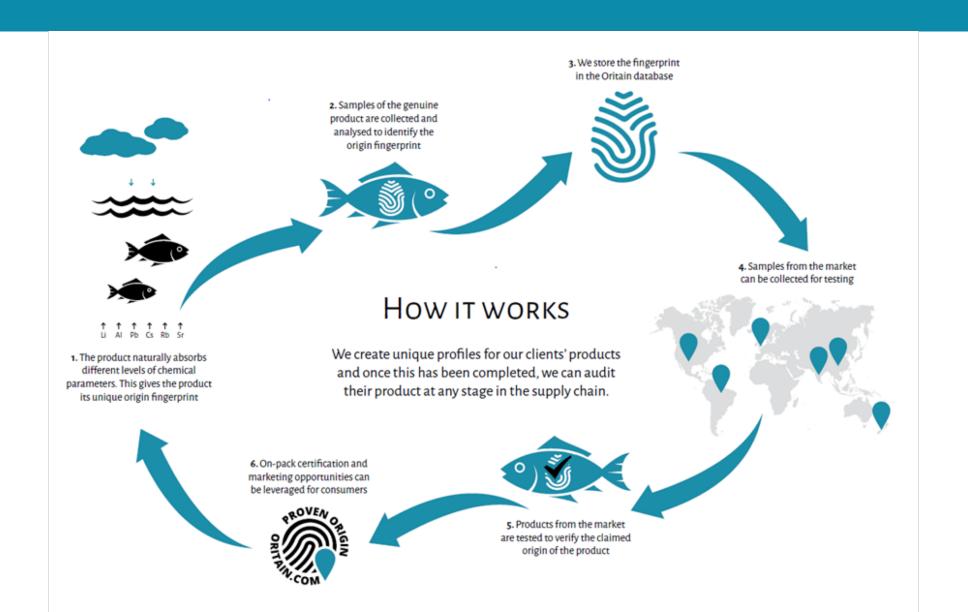
Isotope are atoms with the same number of protons but that have a different number of neutrons

Both are effected by processes in the environment



Deuterium (Hydrogen²)

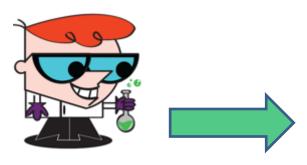
# Oritain's process



### Results of the trace element and isotope analysis

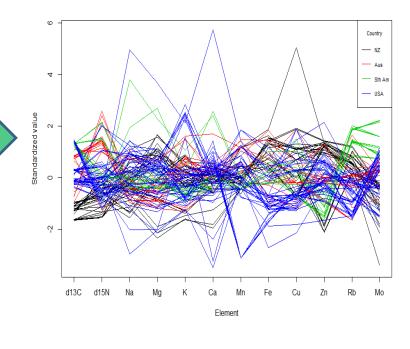
Mass Spectrometry

Output-concentrations and ratios of element and isotopes (chemical markers)



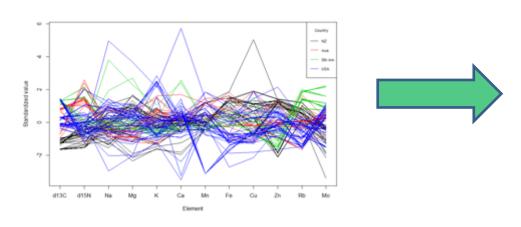
Sample preparation

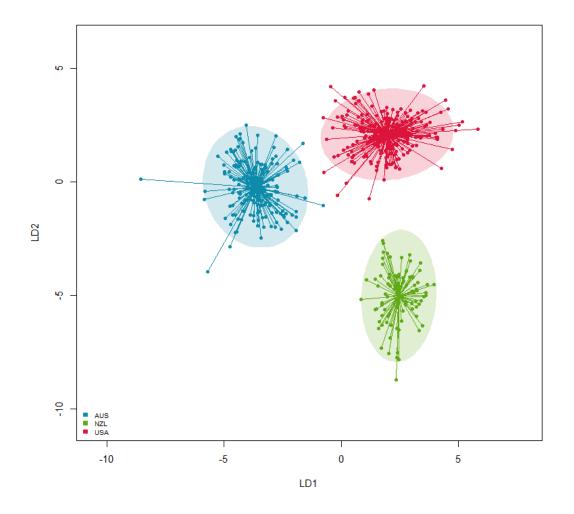




### Using chemical markers to make an Origin Fingerprint

We use statistical modelling to calculate the relationship between the measured variables for each origins





### Origin Verification



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### **ORIGIN VERIFICATION REPORT**

Client Business Name:				
Address:				
Date Samples Received:				
Sample Type:				
Collected by:				
Claimed Origin:				
Submitted by:				

Sample	Photo	Specification	Specification Result*	
1		Origin: [claimed origin]	[Consistent/Inconsistent]	

# Case Studies: Seafood

Current projects with aquaculture products:

- Salmon
- Mussels
- Prawns
- Pangasius

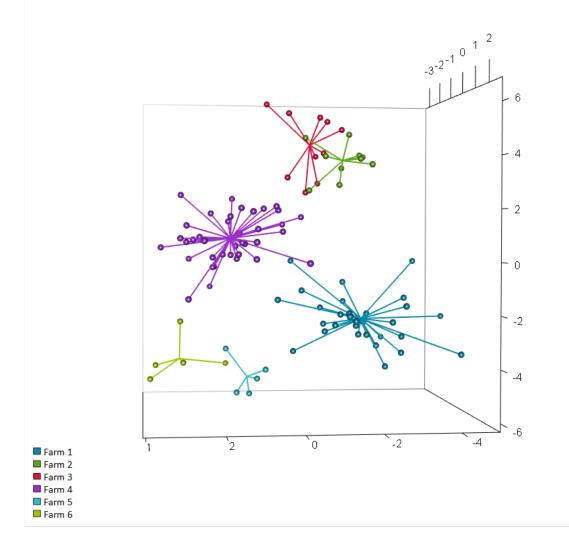


### Salmon. International



- 'Fingerprint' different to other countries
- 99% of genuine samples correctly identified
- Testing can identify if misrepresentation has occurred

### Salmon. Scotland







### Salmon. New Zealand



About Oritain v Our Service v Products v Oritain Certification News







#### PROVENANCE MATTERS

Sanford has partnered with Oritain to develop a robust solution to verify the origin of its Big Glory Bay ocean-farmed fresh King Salmon and Greenshell<sup>11</sup> Mussels.

Our scientific traceability tracks a specific product back to the source rather than relying on packaging or barcodes. We have created an 'Origin Fingerprint' for Big Clory Bay King Salmon and Greenshell<sup>11</sup> Mussels that exists due to the intrinsic chemical properties in the environment that the seafood is grown in.

With this information, Sanford can test any of these products from its farms in Big Clory Bay Stewart Island, through to the plates of its customers to verify where they come

With consumers increasingly demanding origin information from suppliers, Sanford has taken a great step to ensure its customers are fully aware of the origin of their Big Glory Bay products, adding assurance and transparency.

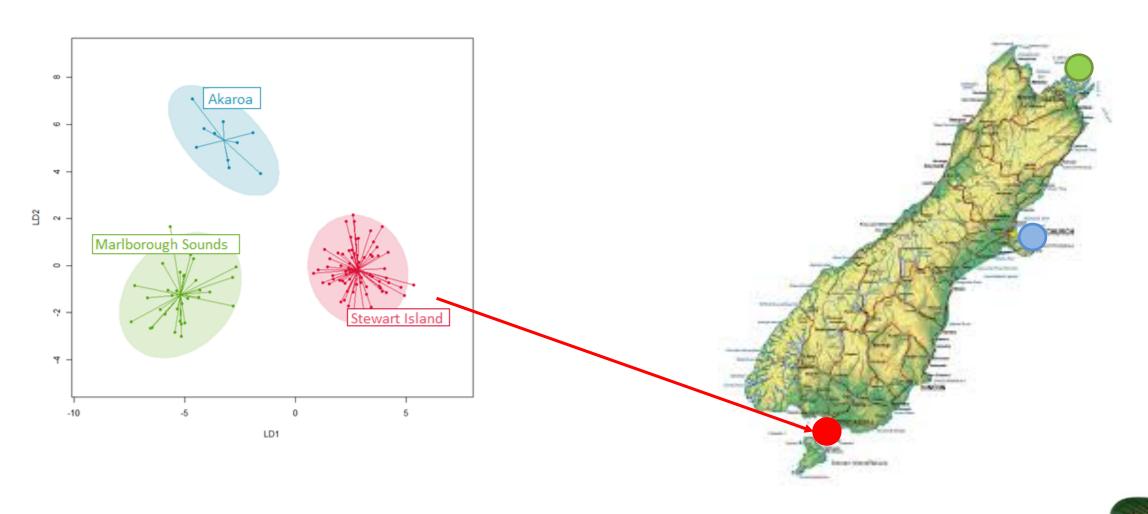
For further information regarding Oritain's Scientific Traceability, dick here





- Provenance brand
- Oritain as an independent endorsement of origin

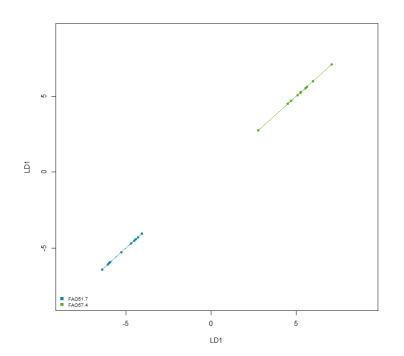
### Greenshell Mussels. New Zealand

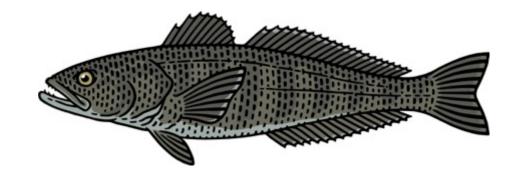


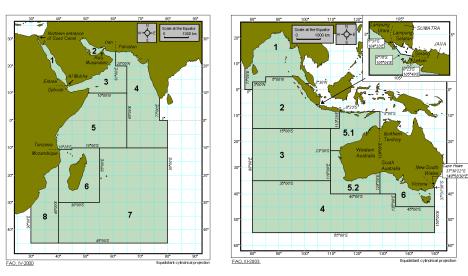
### What about wild-caught?

### Patagonian Toothfish pilot

Fish samples from two FAO fishing areas







FAO 51.7 http://www.fao.org FAO 57.4

### Potential for the industry

 Aquaculture: Traceability to the country, region or farm without packaging



• Commercial use for fisheries - to be explored



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# Other applications

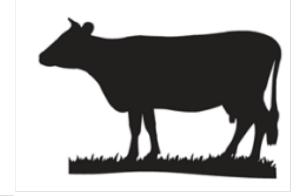
### Pharma







### Food







### **Fibre**







